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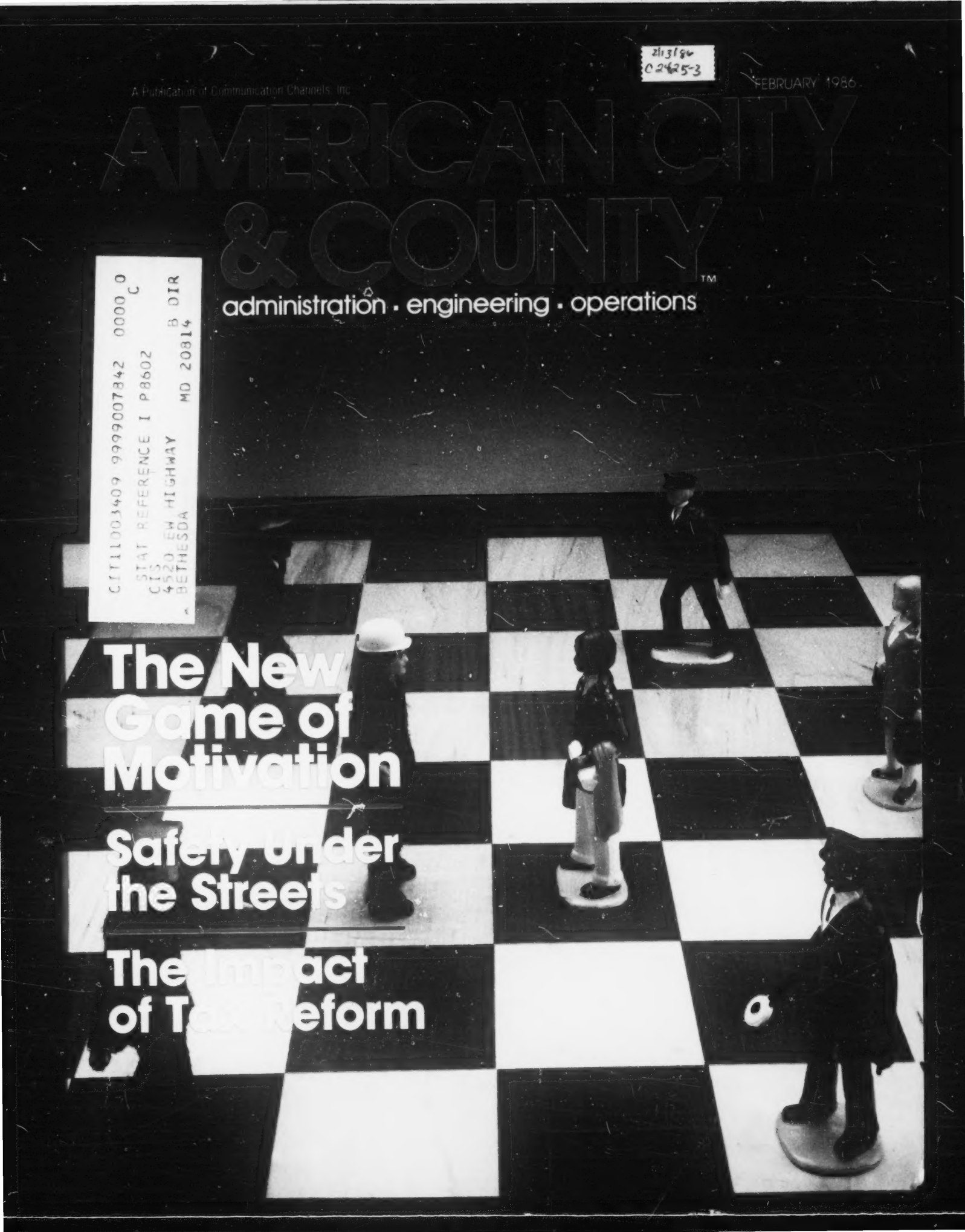

The New Game of Motivation

Safety under the Streets

The Impact of Tax Reform

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February 1986

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About the Cover

As described beginning on page 36, today's "New Game of Motivation" involves players from two distinct types of backgrounds, and requires new strategies to get the greatest productivity and efficiency from employees. (Photo by Neil Copeland of Atlanta.)

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MUNICIPAL COST INDEXES

All indexes for February show increases, with only the *Producer Price Index* reporting a drop from this time last year. Rising by the smallest margin — 0.2 percent — is the *Construction Cost Index*, which rose to 367.5. Slightly higher is the *Consumer Price Index*, increasing by 0.3 percent, while the *Producer Price Index* rose most significantly — by 0.6 percent to 309.7.

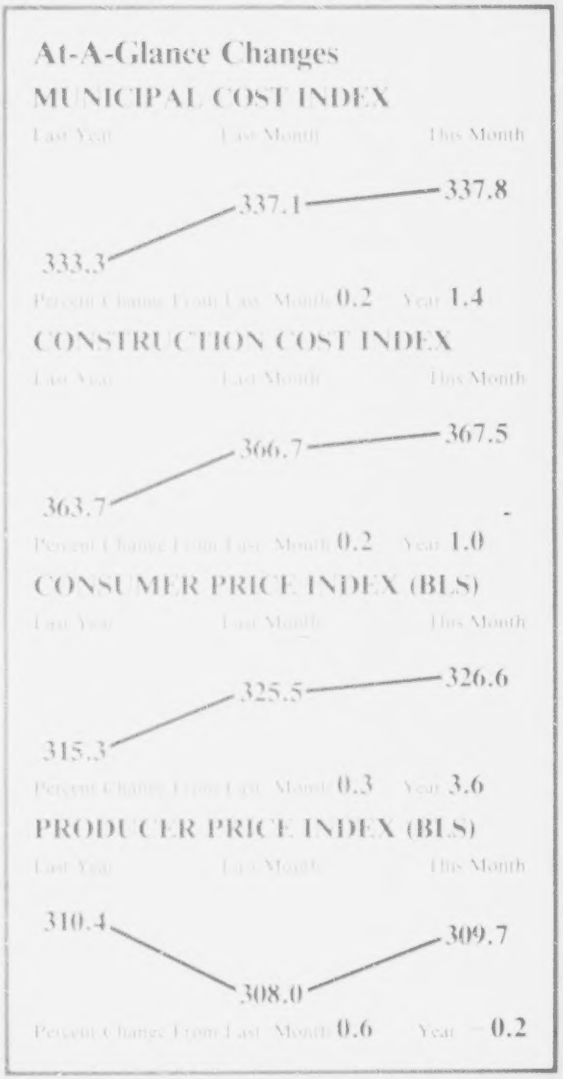
Still the biggest gainer in this month's marketbasket is the fuel family, composed of diesel fuel, fuel oil no. 2, gasoline and LP gas. Also rising by at least a point were gypsum products and switchgear. As for declines, books had no competition, dropping 7 percent. □

— Terri Stone

THIS MONTH'S MARKETBASKET

	Current Index	Percent Change From: Last Month	Last Year
Air Conditioners	147.5	0.1	1.9
Apparel	183.2	−0.3	1.6
Asphalt Roofing	408.7	−1.1	−0.3
Books	136.1	−7.0	4.9
Chemicals, Industrial	335.4	−0.7	0.2
Coal	541.2	−1.1	−1.3
Concrete Products	324.0	0.2	3.9
Construction Machinery	363.5	0.1	1.6
Diesel Fuel	690.9	4.9	1.8
Electric Components	197.8	0.1	0.4
Electric Lamps	347.8	−0.1	2.9
Electric Power	453.2	−0.6	2.3
Engines, I.C.	346.8	0.0	2.6
Fans, Blowers	359.7	0.0	2.3
Fertilizers, Mixed	257.4	0.1	2.5
Floor Coverings	188.5	−0.1	2.3
Flow Instruments	233.0	0.0	1.0
Footwear	259.2	−0.2	2.7
Foundry Products	364.0	−0.1	0.2
Fuel Oil No. 2	748.7	6.1	4.8
Furniture	311.3	0.0	3.5
Gasoline	568.2	2.6	0.9
Generator Sets	351.1	−0.2	2.6
Glass	229.1	0.3	4.9
Glass Containers	387.1	0.0	6.3
Gypsum Products	349.5	2.9	4.5
Hardware	307.3	0.3	2.5
Heating Equipment	261.5	−0.1	2.1
HVAC Controls	127.2	0.8	2.4
LP Gas	569.1	6.1	−8.9
Lubricants	366.5	−2.5	−0.8
Lumber	323.2	−2.9	N/A
Metal Fabrications	315.4	0.0	0.9
Millwork	312.2	−0.1	0.9
Motor Vehicle Parts	356.5	0.0	0.9
Mowers	262.1	0.1	0.8
Natural Gas	1351.3	−0.4	−5.0
Office Machines	154.1	−0.1	0.2
Paint	330.9	−1.0	−1.0
Paper	301.0	−0.1	−1.9
Passenger Cars	234.6	−0.1	4.5
Plumbing Fixtures	315.0	0.1	1.9
Plywood	230.1	−1.8	−2.0
Portland Cement	355.7	−0.6	−0.2
Residual Fuel	885.7	−4.2	−21.8
Sand, Gravel	310.5	0.1	4.4
Sanitary Papers	380.0	−0.5	2.1
Soaps, Detergents	275.5	−0.1	1.2
Sporting Goods	203.5	0.0	−1.3
Steel Mill Products	365.3	−0.2	−0.7
Struc. Clay Products	300.2	0.2	3.7
Switchgear	281.4	1.0	0.9
Tires, Tubes	236.4	0.1	−0.8
Transformers	231.9	0.2	1.0
Trucks	335.1	−0.7	1.1
Valves	105.1	0.3	2.2
Wire, Cable	205.2	0.0	2.0
Wiring Devices	362.9	0.6	0.9

At-A-Glance Changes



QUARTERLY MUNICIPAL TRENDS

	Current Level	Percent Change From: Last Qtr.	Last Year:
Receipts	558.0B	2.3	7.2
Federal Grants	100.4B	2.3	9.0
Durable Purchases	15.2B	1.3	6.3
Consumables	39.0B	−0.3	5.7
Services	390.2B	2.0	8.2
Structures	54.6B	9.9	15.7
Salaries, Wages	283.4B	1.8	7.8
Surplus	50.3B	−6.3	−7.7
Employment	13.463M	0.2	1.6